

Tug-of-war

The last quarter offered investors a good dose of volatility as the market shifted focus between a worsening outlook for a potentially full-blown trade war between China and the US and comments from the Fed, indicating that the case for easing monetary policy has strengthened. The overall result was a small increase in global equity markets. SKAGEN Vekst performed better than the overall market due to very strong performance from some of our large holdings.

Contributors

The two standout performers this quarter were the Norwegian renewable energy company Bonheur and the Russian gas company Gazprom. Bonheur has long been a favourite of ours, as the market has completely overlooked the fact that the company has altered its asset mix away from money-draining oil services towards profitable renewable energy assets. Bonheur's presence at a conference in late February clearly helped investor awareness of the story, and in May we saw the first sell-side analyst take up official coverage of the stock. While the stock has done well, the company still trades at a massive discount to underlying values and other renewable energy-related stocks. We also see further upside as the company continues to become more transparent and has great potential to improve its governance structure.

Another strong performer was Gazprom. Our core thesis has centred around a belief that the company trades at a very attractive dividend yield despite an extremely low pay-out ratio, and it was only a question of time before we would get meaningfully higher dividends. The company surprised everyone in May by changing their minimum pay-out ratio to 25% - thereby doubling the dividend. The company also announced plans that they would gradually move towards a 50% pay-out ratio over the coming 3 years – thereby doubling the dividend once again. While the stock has done well following these announcements, we still see significant upside, as the stock will trade at a dividend yield well north of 10% once the company moves to a 50% pay-out ratio. We also still think

the market fails to see how a higher dividend will add some discipline to the company's bloated capex program.

Our two oil service companies Borr Drilling and Northern Drilling were among the largest detractors to absolute return over the past three months. While the fundamental picture in terms of utilisation and day-rates are still moving in the right direction, it is not improving as fast as investors had hoped. It clearly does not help that oil companies continue to maintain their mantra of restrained use of capital for growth. While the above-mentioned stocks have not developed in exactly the way we had hoped, we still see them as attractive long-term investments as the current environment will lead to an adjustment on the supply side.

Portfolio activity

2018 was a perfect storm for a number of re-insurance companies, among them Korean Re, as the world was hit by an unusually high number of natural disasters. At the current valuation, the market is pricing in a scenario where 2018 is the new normal. While we have no insights into the recurrence of natural disasters going forward, we expect a rational industry to implement aggressive price increases to help restore profitability. We have already seen signs of price hikes, but as the stock has not reacted, we decided to increase our position in Korean Re.

We also increased our position in Gazprom as we think the initial reaction to the Gazprom announcement regarding its pay-out ratio underestimates the long-term positive implication on its capital allocation discipline.

In order to fund these investments, we reduced our position in AP Møller-Maersk following strong performance in April. We also reduced our position in the US-based meat producer Tyson Foods as the stock has done extremely well following the outbreak of African swine fever in China. Continued solid performance also led us to reduce the global property and casual insurance company Chubb.



Photo: Bloomberg

Outlook

While global stocks have generally fared well since the end of the financial crisis, the performance has been unevenly distributed. This has resulted in a situation where quality growth stocks trade at historically high valuations, while more capital-intensive industries often trade at valuation multiples not far below financial crisis levels. Importantly, a number of these companies have now become so cheap that the dividend yield is comparable to the normalised total return you would expect from the stock market.



Photo: Bloomberg

Thus, while the overall market does not look particularly cheap, we find underlying pockets of opportunities. For this reason, we have continued to move the portfolio towards more classic value cases. As always, this is done taking a bottom-up approach, favouring companies trading at depressed valuations, offering clear triggers, and paying an attractive dividend yield.

The fund selects low-priced, high-quality companies in the Nordic region and from around the world.

The objective is to provide the best possible risk adjusted return.

The fund is suitable for those with at least a five year investment horizon.

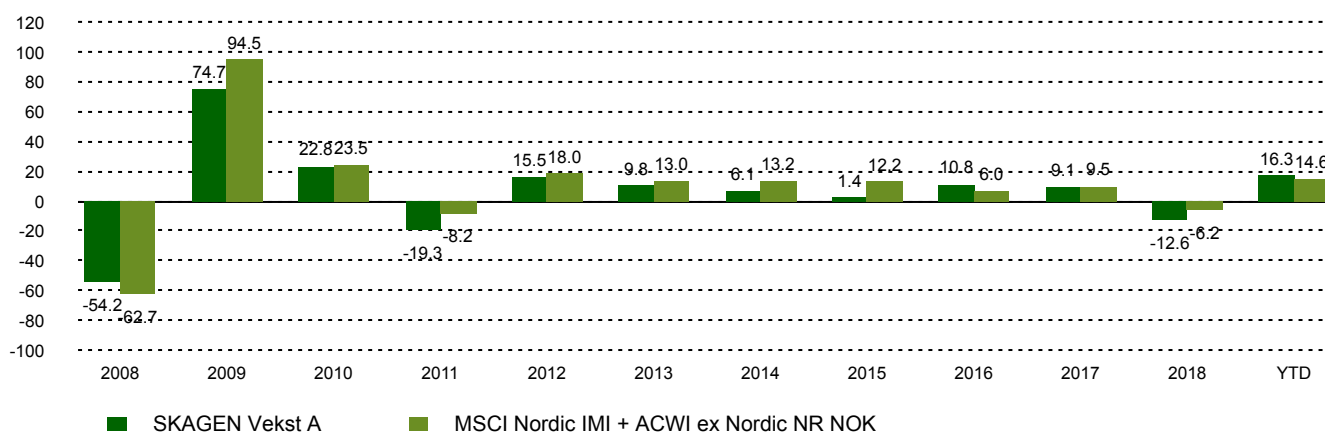
Historical performance (net of fees)

| Period | SKAGEN Vekst A | Benchmark index |
|-----------------|----------------|-----------------|
| Last month | 5.0% | 4.5% |
| Quarter to date | 4.0% | 1.7% |
| Year to date | 16.3% | 14.6% |
| Last year | 3.6% | 5.3% |
| Last 3 years | 9.2% | 9.0% |
| Last 5 years | 4.0% | 8.0% |
| Last 10 years | 8.3% | 13.1% |
| Since start | 12.7% | 9.5% |

Fund Facts

| | |
|----------------------------|---|
| Type | Equity |
| Domicile | Norway |
| Launch date | 01.12.1993 |
| Morningstar category | Global Flex-Cap Equity |
| ISIN | NO0008000445 |
| NAV | 253.45 EUR |
| Fixed management fee | 1.00% |
| Total expense ratio (2018) | 1.00% |
| Benchmark index | MSCI Nordic IMI + ACWI ex Nordic NR NOK |
| AUM (mill.) | 744.93 EUR |
| Number of holdings | 50 |
| Portfolio manager | Søren Christensen |

Performance last ten years



See next page for info about fund's mandate change.

Contributors in the quarter



Largest contributors

| Holding | Weight (%) | Contribution (%) |
|------------------------|------------|------------------|
| Bonheur ASA | 3.64 | 1.23 |
| Gazprom PJSC | 1.99 | 0.92 |
| Yara International ASA | 3.68 | 0.64 |
| DSV A/S | 3.47 | 0.57 |
| Citigroup Inc | 4.68 | 0.52 |



Largest detractors

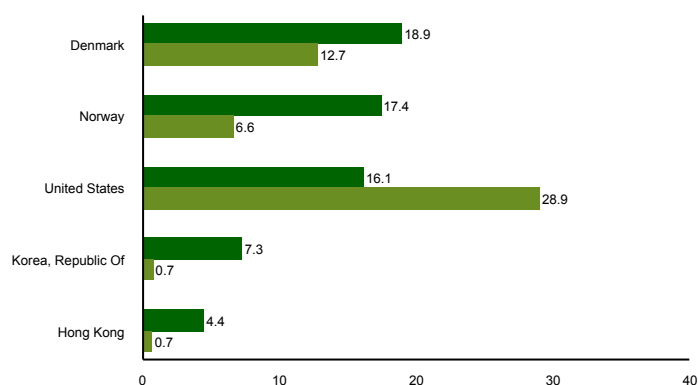
| Holding | Weight (%) | Contribution (%) |
|-----------------------|------------|------------------|
| Northern Drilling Ltd | 1.65 | -0.56 |
| Borr Drilling Ltd | 1.17 | -0.55 |
| Baidu Inc | 0.91 | -0.31 |
| Novo Nordisk A/S | 6.49 | -0.24 |
| Golar LNG Ltd | 1.65 | -0.23 |

Absolute contribution based on NOK returns at fund level

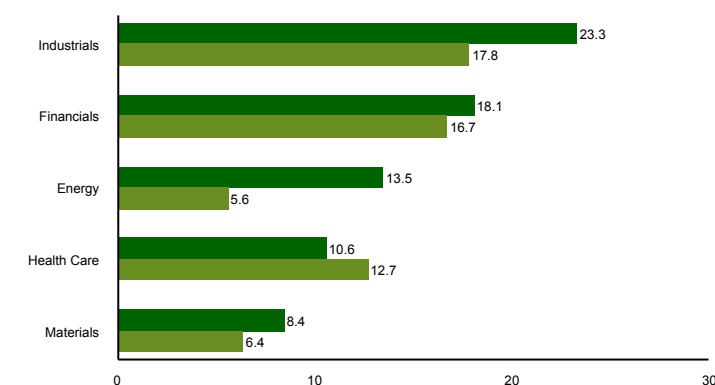
Top ten investments

| Holding | Sector | Country | % |
|------------------------------------|------------------------|--------------------|------|
| Novo Nordisk | Health Care | Denmark | 6.6 |
| Citigroup Inc | Financials | United States | 4.7 |
| Bonheur ASA | Industrials | Norway | 4.1 |
| Samsung Electronics | Information Technology | Korea, Republic Of | 4.1 |
| Yara International ASA | Materials | Norway | 4.0 |
| Royal Dutch Shell PLC | Energy | Nicaragua | 3.7 |
| DSV A/S | Industrials | Denmark | 3.6 |
| CK Hutchison Holdings Ltd | Industrials | Hong Kong | 3.3 |
| Carlsberg A/S | Consumer Staples | Denmark | 3.1 |
| Kinnevik AB | Financials | Malaysia | 3.0 |
| Combined weight of top 10 holdings | | | 40.1 |

Country exposure (top five)



Sector exposure (top five)



■ SKAGEN Vekst A
 ■ MSCI Nordic IMI + ACWI ex Nordic NR NOK
 ■ SKAGEN Vekst A
 ■ MSCI Nordic IMI + ACWI ex Nordic NR NOK

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Important information

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Effective 1/1/2014, the Fund's investment mandate changed from investing a minimum of 50% of its funds in Norway to investing a minimum of 50% of its funds in the Nordic countries. This means that returns prior to the change were achieved under different circumstances than they are today. Prior to 1/1/2014, the benchmark index was an evenly composed benchmark index consisting of the Oslo Stock Exchange Benchmark Index (OSEBX) and the MSCI All Country World. The benchmark index prior to 1/1/2010 was the Oslo Stock Exchange Benchmark Index (OSEBX).